

Social Media

#OGR16

Tucker Kimball, social media manager

Why Social Media?

It's about community & engagement.

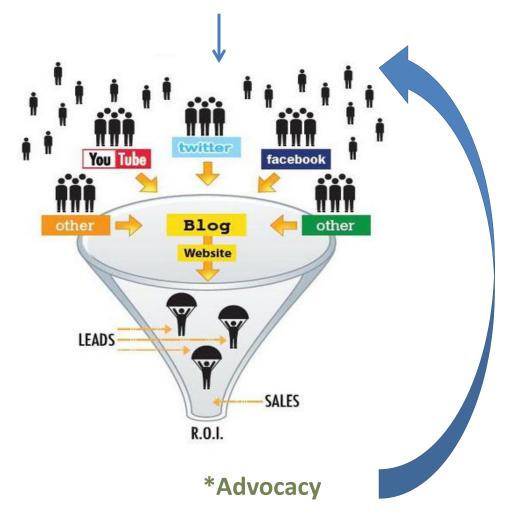
- Connect with your client/customer in a real way.
- Share your passion and knowledge.
- Share others' passion and knowledge.

This creates engagement, which creates loyalty & others promoting your business.



Why Social Media?

Content and conversation gets you found.



ORVIS



1 billion+ users. Can target people for little \$\$ (photos, links, video)



Fast growing. Young. (photos & video)



2nd largest Search Engine. Video = 70% of consumer internet traffic by 2017



Content hub to pull in traffic

Via Digital Insights (2014)



Facebook.com/orvisflyfishing



- 170K fans/followers

- All blog posts, photos, videos, links & more

- Leverage our 170K fans.

OKVIS

Instagram.com/orvis (@orvis)



orvis 2,551 likes 2w orvis Teamwork. Awesome pic by @jasonstemplephoto. Give him a follow. #mylifeoutdoors #orvisflyfishing view all 57 comments fredericomaia1 Pensa na cuadosada 🛛 🛛 👋 kkk @junji_nakamura rebcain_13 @karajean000 This is X totally how we looked when I hooked that brown on the Beaverhead karajean000 @rebcain_13 hahahhahahhaha! I don't think it looked that cool!! robner @batmansuperhunt me in the rod, @thereiderrabbit in the middle and me on you on the net....putz the_94_3fity Just a few more X inches...@kluned beadheadprince Nymphin ain't easy.. imesorbitron25 @ccedmunds X Add a comment... 000

ORVIS

63K followers

- Leverage our 63K followers.

Twitter.com/OrvisFlyFishing (@orvisflyfishing)



40K followers Leverage our 40K followers.

Start Slow

Choose one or two networks.







Content!

"Brands can see higher percentages of sharing if they ask the following four questions of their content."

- Will sharing this content make my consumer look good?

- Will this content evoke a positive emotion, such as happiness or excitement?

- Is this content useful, or does it otherwise contain info that has a strong practical value?

- Does this content tell a story in itself?

Journal of Advertising Research



Follow Others

Partners, brands, those creating great content.

Watch what they do and model.

Share their content.



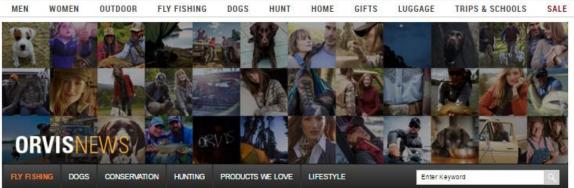
Orvis News Fly Fishing Blog: Broadcasting Your Brand

Who doesn't want FREE publicity?

Phil Monahan, editor



ORVIS



The Orvis fly-fishing blog celebrates all things fly fishing, featuring top-notch articles, tips, photos, videos, podcasts and the latest fly-fishing news. From trout fishing in the famed rivers of Montana to brown-lining for carp in the urban jungle to chasing sailfish of the coast of Baja, we cover all sides of the sport we love. Regular features include **Tuesday Tips**, which will make you a better angler, and the **Friday Fly-Fishing Film Festival**, made up of the best videos from around the world.

Photo: "Orvis Girls" on the Run in Southwestern Montana

Written by: Maggie Mae Stone and Jenny Mayrell-Woodruff



Maggle (left) and Jenny shared a three-day tour of some of Montana's loonic trout waters. Photos by Maggle Mae Stone and Jenny Mayrell-Woodruff

We are #orvisgirls

The genesis of this was two years ago in Missoula, Montana at the Orvis Guide Rendevous. In a



Orvis.com/news 2015 Stats

- 2.4 million sessions. Currently running 50k to 60k/week.
- Fly Fishing Facebook page has **171,000+** fans and growing, and our weekly reach can top **one million users**.
- A brand-builder and traffic-driver for Orvis and for your business.





Why contribute to Orvis News Online?

- You have a message—that your operation is awesome—and we have the audience. We *amplify* your message.
- It's easy, and even better, it's FREE





Providing Content to Orvis News Gets YOU exposure to a big audience.

There are many ways to contribute...

Photo of the Day

Photo of the Day: Young Dawson Rocks the Dry Flies

Written by: Phil Monahan



Streamers, schmreamers—Dawson was catching plenty of trout on dry flies last weekend. Photo by John Herzer

Dawson Herzer—son of John Herzer of Blackfoot River Outfitters in Missoula, Montana—is already a skilled angler, at the tender age of eleven. (You might remember his awesome video casting lesson from a couple years ago.) D-Man got to go out in the drift boat with the big boys on the first day of his Dad's birthday-weekend fishing expedition. While everyone else was flogging the water with 6-inch streamers for pike on the lower Clark Fork, Dawson was picking up a few nice 'bows on Skwala stonefly dry flies. It was a cold day, but this is one young angler who is not to be deterred.



Videos

Video: Rainbow Colors on the Lower Blue

Written by: Phil Monahan



Trey Mullen—a guide at Brush Creek Ranch in Saratoga, Wyoming—returned to his native Colorado to fish the Lower Blue River and produce this fine video. And I guess he done got himself a drone because he makes pretty good use of it here. And that's a pretty sweet rainbow trout at the end, as well.





Stories

Photo: "Orvis Girls" on the Run in Southwestern Montana

Written by: Maggie Mae Stone and Jenny Mayrell-Woodruff



Maggie (left) and Jenny shared a three-day tour of some of Montana's iconic trout waters. Photos by Maggie Mae Stone and Jenny Mayrell-Woodruff



Tips and Advice

5 Tips for Winter Streamer Fishing

Written by: Tim Linehan, Linehan Outfitting Co.



Linehan Outfitting Company guide Sam Stevenson with a thick Kootenai winter bow. Photo courtesy Linehan Outfitting Company

If you're heading out on the river to fish streamers in winter, you need to think a little differently. Here are a few of my best tips for adjusting tactics to score when the mercury is low:

- Keep Moving: Water temps are significantly lower in the winter, and fish metabolisms slow down considerably. Keeping this primary fact in mind, don't get concrete feet. Covering water will increase your chances of finding a hungry trout.
- 2. Fish streamers with less action; even dead-drifting them will pay dividends during winter conditions. Baitfish are commonly sluggish this time of year especially around and in cover, such as boulder gardens and rip-rap. Cast into cover or along rip-rap banks and let your bug dead drift instead of stripping immediately.
- Know where to look. Trout do not want to expend as much energy during the winter and will move out of faster currents. Look for fish in cover and especially in tailouts, soft runs, eddies, and slower channels.

Every Post Goes to Facebook & Twitter

The Orvis Company

Published by Philip Monahan (?) - Yesterday at 12:15pm - @

Here's one kid who knows how to sling a Skwala!



Photo of the Day: Young Dawson Rocks the Dry Flies -Orvis News Streamers, schmreamers-Dawson was catching plenty of trout on dry flies last

weekend. Photo by John Herzer Dawson Herzer-son of John Herzer of ... ORVIS.COM

15,255 people reached



Published by Philip Monahan [?] - 32 mins - 🛞

These gals know how to handle a fly rod, and they enjoyed an epic threeday tour of some iconic trout waters.



Photo: "Orvis Girls" on the Run in Southwestern Montana - Orvis News

Written by: Maggie Mae Stone and Jenny Mayrell-Woodruff Maggie (left) and Jenny shared a three-day tour of some of Montana's iconic trout waters. Photos...

ORVIS COM

Boost Post



The Orvis Company Published by Philip Monahan [?] - March 3 - @

Take a longtime guide's advice: fish streamers differently when the mercury is low. Here are the Linehan Outfitting Company's top 5 tips.



Classic Tips: 5 Keys to Winter Streamer Fishing - Orvis News

Written by: Tim Linehan, Linehan Outfitting Co. Linehan Outfitting Company guide Sam Stevenson with a thick Kootenai winter bow. Photo courtesy Linehan...

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5 Tips for Winter Streamer Fishing

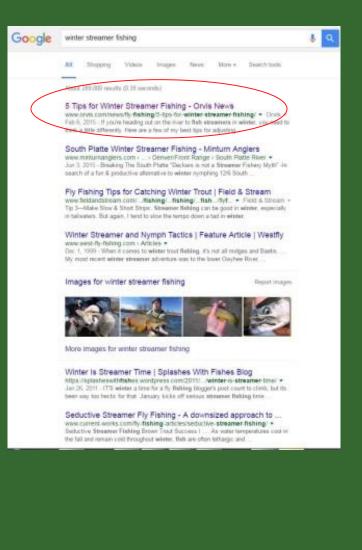
Written by: Tim Linehan, Linehan Outfitting Co.



Linehan Outfitting Company guide Sam Stevenson with a thick Kootenai winter bow. Photo courtesy Linehan Outfitting Company

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"How Hard is It?"

Very Simple!

All you do is email your content (story and/or photos) to Phil, and he does the rest.

For videos, upload them to YouTube or vimeo and just send Phil the link.

That's it. No technical expertise required.

You can do it from your smartphone.

Repurpose Your Content

If you have a blog, send posts to Phil, and he can reuse them on the Orvis News.

Same goes for Facebook posts.

We will take your content and broadcast it to our large audience. . .for FREE



WHEN LIFE GIVES YOU FREE STUFF,

TAKEITAND RUNH



Contact Phil at monahanp@orvis.com

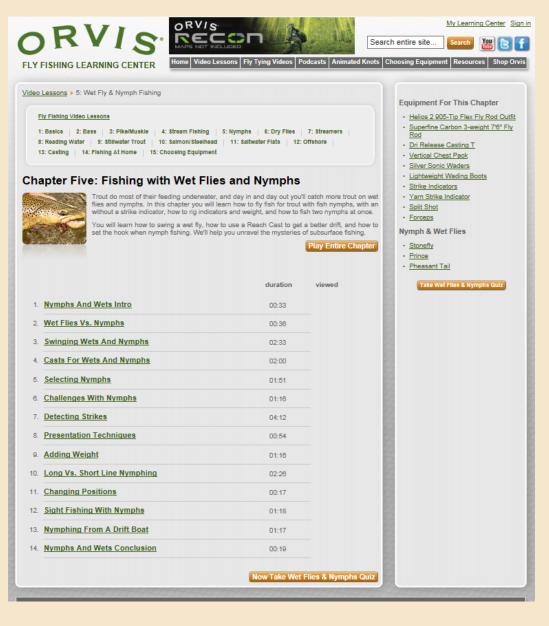
Learning Center

- Over five hours of video lessons
- Animated knots
- Searchable podcasts
- Links to Orvis Adventures
- 25,000 sessions per week



Learning Center Videos

- You can embed any of the video lessons on your web site
- You don't need our permission
- We own the rights
- Each video has an embed code that you copy and paste into your site
- Most are short and easily digestible



Guide Podcast with Tom Rosenbauer



Bill & Tom's Excellent Fly Lists Published April 6, 2015 55:05

This week I have been asked to narrow my fly selection to three nymphs, dries, emergers, and streamers with one hand tied behind my back because the guy who wrote the question said I couldn't use any of the old standbys (and he even specified them, most of which I would have picked). So I dug deep and also asked my fishing buddy and co-worker Bill Reed to come in and discuss his favorites to see how our lists match. Also in the fly box this week are questions about spotting fish in the water, how to keep a trout on the line once you have hooked it, how to spend \$1500 wisely after your first year of fly fishing, and fly line color. In addition, we have a couple great letters from listeners offering suggestions on eye safety and fishing the UK chalk streams on a budget.



LEARN MORE ABOUT

OLDER PODCASTS

2013 Podcasts

2012 Podcasts

2011 August-December Podcasts

2011 January-July Podcasts

Podcasts

- Can download from iTunes, Orvis website, Learning Center, and Orvis app
- 5-Star rating from iTunes
- Also gets a boost from Midcurrent each episode

Podcasts

- About 40,000 people download • these to their personal devices each week
- Beginning a series of interviews • with endorsed guides on their local fisheries
- Guides who have been guests in • the past report up to a half dozen bookings directly related to the podcast

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The Tony Kornheiser Show ESPN 980 Audio Vault



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Show with Stugotz

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Carl

Duct Tape Then Beer



The Orvis Fly-Fishing Guide Podcast The Orvis Company

Time Period	Downloads -
April	87,317
March	186,719
February	144,153
Before Jun 30, 2010 (Legacy)	623,084
After Jun 30, 2010	5,083,123
All Time	5,706,207
ra ⊲a Page 1 of 1 GO → → 10 ∨ per Pa	ge Now Displaying 1 - 6 of 6

EXPORT

Downloads by Episode

Search:						
	Release	Downloads				
Title	Date	April	March	February	Total	Action
Bill & Tom's Excellent Fly Lists	2015-04-06 16:00:35	17,907	0	0	17,907	P DETAILS
The Best of Tom: Upstream or D	2015-04-01 15:29:30	17,623	0	0	17,623	P DETAILS
Orvis Hunting and Shooting Pod Over-Unders vs SIde-by-Sides	cast: 2015-03-27 16:16:17	3,137	4,889	0	8,026	P DETAILS
Our Leader on Leaders: Tom Int Perk Perkins	erviews 2015-03-16 13:01:54	2,743	17,631	0	20,374	P DETAILS
The Ultimate Streamer Episode our next one with Mike Schmi		2,516	15,260	0	17,776	P DETAILS
A Lifetime of Trout	2015-03-01 23:53:40	1,833	19,181	0	21,014	P DETAILS
The Lord of the Flies Returns	2015-02-06 17:45:56	1,482	4,935	22,889	29,306	P DETAILS
10 Things I Wish I had Known Ab Tying When I Started	out Fly- 2015-01-30 21:33:21	1,583	4,487	17,653	26,524	P DETAILS
Fly-Tying Tips with Tim Flagler o Tightline Productions	f 2015-01-21 15:20:10	1,079	3,287	5,844	28,562	P DETAILS

Fishing Reports

- Other than individual fly shops in • their areas, the most reliable fishing reports on the internet
- In August of 2014, we had 72,997 • sessions via mobile and 122,903 sessions directly to the web site

Fly Fishing Reports and Conditions

Welcome to the most complete report of fly fishing conditions in North America. Our professional reports are updated weekly with stream and river flows, tides, recommended flies and equipment, and special fishing tips for the most important fly-fishing destinations in North America. Plan your next fishing trip knowing you'll arrive without any surprises—or discover some new fishing destinations in your area.



International Fishing Reports

Fishing reports

• Nearly always in the top 10 in Google natural search, often in the top 3. About 29,500 results (0.56 seconds)

Fishing Trip In Montana? - polarismontanavacations.com www.polarismontanavacations.com/fishing -Plan A Stay With Us So We Can Make Sure Your Trip Is A Good One.

Bitterroot River | Montana Fly Fishing Reports & Conditions

www.orvis.com/fishing_report.aspx?locationid=7264 - Orvis -Apr 6, 2015 - Current fly fishing reports and conditions for Bitterroot River in Montana! Get the latest up to date fly fishing report for Trout - rainbows, browns ...

Upper Bitterroot River Fishing Report | Missoula Area ... www.grizzlyhackle.com/river-reports/view/bitterroot-river-at-darby/ -

Our Missoula, Montana fishing reports for the Clarkfork River, Bitterroot River, Blackfoot River, Missouri River and Rock Creek are brought to you straight from ...

Bitterroot Report | The Kingfisher Fly Shop

www.kingfisherflyshop.com/blog/.../fishing-reports/bitterroot-report/ -

S-trout1_small. Bitterroot Fishing Report – 4/13. loon-1 ... Clark Fork River Fishing Report - 3/17. Bitterroot Fishing ... Missoula, Missoula International Airport, MT.

Fishing Report - Missoula Montana Fly Fishing missoulamontanaflyfishing.com/fly-fishing-report/ -

Missoula Fishing Report for the Bitterroot Blackfoot and Clark Fork Rivers. Current River Conditions and Hatch report straight from the guide boat.

Bitterroot River | Freestone Fly Shop freestoneflyshop.com/rivers/bitterroot-river +

The Bitterroot Valley itself is lush by Montana standards, and is also located in a sort of banana belt. The Bitterroot River has moderate fly fishing pressure in ...

Bitterroot River | Montana | Fishing Report | Westfly

www.west-fly-fishing.com > Montana > Fishing Reports -

You should find Skwala stonefly adults in the upper and middle sections; they should provide large dry fly action all month. They might start to fade about the ...

Fishing Reports

- Honest description of conditions
- Reports are updated weekly or else...
- Endorsed operations that fish the river always have a link back to their listing
- Some operations say this listing is more valuable than the Orvis catalog
- Only one reporter per river
- If your operation is on a river that we do not have, we are always delighted to add new rivers

Fly Fishing Reports & Conditions Montana Bitterroot River					
Bitterroot River, Montana Fly Fishing Rep & Conditions	orts	ASO F Cloudy ur-by-hour 10-day			
Reported by Blackfoot River Outfitters		🖸 SHARE 📲 🎡 🖬)			
my tips of the week		Visit Orvis.com			
The Bitterroot has been dropping since mid last week good. We have already experienced some exceptions continues to drop, it should be great all week. Consid irfiles - fish will move out of their winter lies and into th does this week). As per usual, fish nymph rigs or dry single dry in the afternoon so you can fish tight to the	I dry fly fishing on the Root er those little backwater cha tat thin water when the leve dropper in the morning then wood and shore. Be sure to	If the water Annels and I jumps (if it swap to the call the			
Fishing Report Last Updated: 4 / 6 / 2015					
FISHING REPORT	WATER FLOW & TIDE CH	ART			
Orvis-Endorsed guides nearby: Blackfoot River Outfitters Montana Hunting and Fishing Adventures	Fishing Conditions				
Water flow: 1160cfs and dropping at Darby and 2220 at Bell Crossing - both about 200% above normal!	Excellent >	SONIC //			
Visibility: 36 inches	Just OK 🕨	Watch the Video			
Water temperature at mid-day: 40 Degrees F	Fish somewhere >				
Water condition: Stained	Bitterroot River Description				
Best time of day to fish: Fishing from about 1pm - 4pm will be your best bet for	The panoramic mountains of the Selway-Bitterroot Wilderness towering above this river make for an unforgettable setting. The Bitterroot affords anglers over 80 miles of varied freestone trout water ranging from riffles and runs to undercuts and deadfalls. This river's largest fish often rise to dry files even in non- hatch conditions. One of our guides claims that "If you catch a fish on the Bitterroot, you				
Best stretch: The entire river should fish well this weekendExpect better num some good ones are coming from the Stevi area.					
Best access point: Multiple fishing access sites throughout the river.					
Fly fishing hatches in order of importance:					
Midges, BWO, March Browns (2-3pm were awesome), and Skwalas. Double dry Brown in the afternoon was great. Nymphing stone patterns until then, Natural Do Legs. Big Grey Drakes should be showing up any day now	read more				
Fish species: Trout - rainbows, browns and cutties - whitefish	Tashainuas 0 Tiras				
Fishing season: Year round	Techniques & Tips				
Nearest airport: Missoula International Airport (MSO)	Dead drifting nymphs under a thing-a-mabobber. Drop				

Recommended fly fishing leader: 9 Foot Leader

.

Recommended fly fishing tippet: 3X Tippet

Dead drifting nymphs under a thing-a-mabobber. Drop about only 5 feet to your first fly then add about 15" tippet (ONE SIZE SMALLER). You should be heavy enough to tick bottom every 3-4 casts - if not add weight or drop them deeper. Fish this till noonish then go dry dropper, double dry (skwala w. march **#OGR16**